

UNIQA Insurance Group AG 6M16 Results

UNIQA on track to deliver on targets

25 August 2016 Andreas Brandstetter, CEO Kurt Svoboda, CFO/CRO









UNIQA Investor Relations



- Gross written premiums^(a) decreased by 7.7% due to planned reduction of single premium business
- Net combined ratio improved to 96.9% (97.1% 6M15)
- Net cost ratio increased to 22.5% (20.6% 6M15)
- Net investment result down by 25.6% to EUR 301.5m mainly driven by non-recurring items
- Earnings before taxes decreased by 44.3% to EUR 106.2m



ROE currently not on satisfying level



5.3% 13.1% 5.3% 5.6% FY11 FY12 FY13 FY14 FY15 6M16

Economic Capital Ratio







Snapshot 6M16

EURm	6M15	6M16	▲%	Significant reduction of single premium business in Austria and
Gross premiums written ^(a)	3,552.2	3,277.7	-7.7%	Italy as planned
Premiums earned (retained)	3,081.1	2,841.4	-7.8%	Reduced harvesting and negative FX valuation effects in 6M16 vs
Net investment income	405.3	301.5	-25.6%	positive FX effects in 6M15
Insurance benefits	-2,555.2	-2,291.6	-10.3%	Improvement of P&C loss ratio and decrease of single premium b.
Operating expenses (net)	-685.2	-684.6	-0.1%	Underlying cost base stable; First
thereof admin costs	-195.2	-209.0	7.1%	investments in amount of EUR 16.3m in 6M16
Insurance technical result	67.4	57.6	-14.5%	Decrease driven by negative one-
Earnings before tax	190.8	106.2	-44.3%	off effect in Health business in 2Q16
Consolidated profit	156.3	90.3	-42.2%	Decreased insurance technical result and lower net investment
Cost ratio group (net)	20.6%	22.5%	1,9pp	result
Combined ratio P&C (net)	97.1%	96.9%	-0.2pp	In connection with strong decrease of single premium
Investment yield ^(b)	3.4%	2.5%	-0.9pp	Seasonality (STRABAG), FX
				valuation effects and reduced

(a)

Including savings portion of premiums from unit- and index-linked life insurance Definition investment yield: annualized investment result divided by average total investments excluding land and building for own use (b)

UNIQA Investor Relations

realized/unrealized gains in 6M16









Appendix: Additional Information

Asset Management

Shareholder Information



GWP decreased 7.7% y-o-y

Gross written premium^(a) per business line EURm



■ P&C ■ Health ■ Life - recurring ■ Life - single

- Life: Stop of single premium business in Austria and reduction of single premium business in IT drove decrease in GWP y-o-y despite strong 2Q16 single premium business in IT
- Moderate growth of P&C business (+1.9%) driven by both core markets AT and CEE
- Health business continued solid growth (+3.5%) in line with longer term trend
- Overall recurring business increased 1.4% y-o-y

Cost ratio increased due to reduced single premium UNIQA business and first investments

Cost ratio (net) (%), Costs (EURm)



Admin expenses increased on first investments (EUR 16.3m)

Net commissions decreased mainly driven by reduction of single premium business



P&C: COR improved to 96.9%

Combined ratio (net) (%)



- CoR improved mainly driven by UNIQA International and UNIQA Reinsurance
- Underlying loss ratio on long term improving trend; 2Q16 slightly affected by large claims in Italy and difficult regulatory environment in Poland
- Higher expense ratio reflecting first investments in 6M16 (EUR 7.8mn in P&C segment)



P&C: Increased underwriting profitability nearly compensating lower investment result



- Moderate growth driven by motor business in AT and in CEE and despite negative FX-effects in PL and UA
- Low interest rate environment and reduced harvesting weighing on investment result
- Financing costs rose y-o-y due to issuance of EUR 500m sub-tier bonds in 2015
- Despite improvement of underwriting results (EUR 9.3m improvement y-o-y) EBT decreased mainly driven by increased financing costs



Health: One-off accounting effect drove benefits in 2Q16



Benefit Ratio Cost Ratio

- Long term growth trend continued; GWP up 3.5% y-o-y
- Benefits increased due to an one-off accounting effect; Expected to normalize in the full year
- First investments of EUR 4.4m increasing cost ratio in 6M16
- In 6M16 investment result approximately on run rate due to strong 2Q16
- EBT improved in 2Q16 compared to 1Q16, but still below expected level as a result of increased benefits in 6M16



Life: Technical reserves stable



—Margin on Reserves (a)

- Reserves stable ytd: Reduction in AT compensated by increased business in IT in 2Q16
- Increased cost ratio due to reduction of single premium business, one time bonus commissions in relation to new traditional product and first investments of EUR 4.1m in 6M16
- Low interest rate environment and FX headwinds put pressure on investment result in 6M16



Investment activity

Investment income EUR



Note: Excluding unit-linked investment income Quarterly figures in 3Q2011 and prior quarters include Mannheimer Group (sold in June 2012)

EUR 24.2bn (a) Dec 15 EUR 25.0bn (a) June 16 $2^{0\%}$ 3.4% $5^{5\%}$ 3.4% $5^{5\%}$ 3.4% $5^{5\%}$ 3.4% $5^{5\%}$ 3.4% $5^{5\%}$ 3.4% $5^{5\%}$ 3.4% $5^{5\%}$ 3.4% $5^{5\%}$ 3.4% $5^{5\%}$ 3.4% $5^{5\%}$ 3.4% $5^{5\%}$ 3.4% $5^{5\%}$ 3.4% $5^{5\%}$ 3.4% $5^{5\%}$ 3.4% $5^{5\%}$ 3.4%3.2%3.7%3.%3

Investment allocation by asset class

- Current income of EUR 290.9m nearly completely covering investment income of EUR 301.5m in 6M16
- Realized and unrealized profits and losses of EUR 10.5m in 6M16; Thereof negative effects from FX movements of EUR 12.5m in 6M16 (decreased from 1Q16)
- Seasonal negative effect from participation in STRABAG in the amount of EUR -14.2m in 6M16 (EUR -14.7 in 6M15)
- Cash position increasing as s/t cash deposits are preferred compared to s/t bonds

UNIQA Investor Relations











Outlook

UNIQA expects that the moderate growth of economic activities in the European Union will continue in 2016. For CEE a slightly higher growth is anticipated based on well-founded economic fundamentals.

Business outlook

- Premiums are expected to decline:
 - Life: Single premium business will continue to decline compared to strong performance in 2015; Most noticeably in first quarter, with slower pace during the following quarters
 - P&C and Health are expected to grow
- Low interest rate environment will continue to negatively impact investment income; Improvement of the combined ratio and the reduction of the underlying costs (excluding investments) will partly compensate for the decline in investment income
- Remaining participations in non-core activities under special focus
- Economic capital ratio projected within the target range
- Earnings before tax will decrease by up to 50% compared to 2015 mainly due to significant investments and lower net investment result in 2016

The outlook assumes that, in 2016, there will not be any extraordinary negative developments and that major losses caused by natural disasters will remain within the average range









Appendix: Additional Information

Asset Management

Shareholder Information



Segment overview 1/2

	UNIQA Austria		UNIQA Inte	ernational	Reinsu	Reinsurance	
in EUR m	6M16	6M15	6M16	6M15	6M16	6M15	
Gross premiums written (a)	1,924.8	2,176.4	1,332.8	1,349.5	612.5	608.9	
Net premiums earned (a)	1,482.1	1,740.2	1,035.4	1,067.0	517.3	521.2	
Gross premiums written	1,802.1	2,042.5	1,249.3	1,231.3	612.5	608.9	
Net premiums earned (net)	1,369.9	1,613.9	952.0	948.8	517.3	521.2	
Premiums earned (net) - intragroup	-317.7	-315.3	-210.1	-205.5	525.5	523.7	
Premiums earned (net) - external	1,687.6	1,929.2	1,162.0	1,154.3	-8.2	-2.4	
Technical interest income	161.6	210.3	51.3	49.2	0.0	0.0	
Other insurance income	1.9	1.9	8.4	12.4	0.3	0.4	
Insurance benefits	-1,180.1	-1,428.5	-776.0	-773.3	-340.7	-350.8	
Operating expenses	-288.0	-296.0	-208.7	-214.5	-165.0	-165.4	
Other technical expenses	-13.6	-28.9	-20.9	-22.0	-4.9	-5.2	
INSURANCE TECHNICAL RESULT	51.6	72.6	6.1	0.6	7.0	0.3	
Net investment income	280.3	326.2	78.1	84.8	12.5	14.1	
Other income	3.6	4.5	18.4	9.1	1.5	1.4	
Reclassification of technical interest income	-161.6	-210.3	-51.3	-49.2	0.0	0.0	
Other operating expenses	-12.6	-7.3	-13.0	-8.4	-0.9	-1.8	
Non-technical result	109.8	113.0	32.2	36.3	13.0	13.7	
OPERATING RESULT	161.4	185.6	38.3	36.9	20.1	14.1	
Amortisation and impairment of intangible assets	-1.4	-0.9	-4.6	-3.1	0.0	0.0	
Finance costs	-12.9	-10.3	-0.8	0.0	0.0	0.0	
EARNINGS BEFORE TAXES	147.1	174.4	32.8	33.8	20.1	14.1	
Combined ratio P&C (net)	93.5%	93.5%	97.9%	98.4%	97.5%	98.6%	
Cost ratio (net)	19.4%	17.0%	20.2%	20.1%	31.9%	31.7%	



Segment overview 2/2

	Group Function		Consoli	dation	Group		
in EUR m	6M16	6M15	6M16	6M15	6M16	6M15	
Gross premiums written (a)	1,924.8	2,176.4	1,332.8	1,349.5	612.5	608.9	
Net premiums earned (a)	1,482.1	1,740.2	1,035.4	1,067.0	517.3	521.2	
Gross premiums written	0.0	0.0	-592.4	-582.5	3,071.6	3,300.2	
Net premiums earned (net)	0.0	0.0	2.3	-2.9	2,841.4	3,081.0	
Premiums earned (net) - intragroup	0.0	0.0	2.3	-2.9	0.0	0.0	
Premiums earned (net) - external	0.0	0.0	0.0	0.0	2,841.4	3,081.0	
Technical interest income	0.0	0.0	0.0	0.2	212.9	259.8	
Other insurance income	2.5	2.2	-1.2	-1.1	11.9	15.7	
Insurance benefits	4.8	8.0	0.4	-10.6	-2,291.6	-2,555.2	
Operating expenses	-20.4	-11.7	-2.5	2.4	-684.6	-685.2	
Other technical expenses	-0.3	-1.1	7.4	8.5	-32.2	-48.6	
INSURANCE TECHNICAL RESULT	-13.5	-2.6	6.4	-3.5	57.6	67.4	
Net investment income	-32.6	8.1	-36.9	-27.9	301.5	405.3	
Other income	10.3	6.5	3.9	0.4	37.7	22.0	
Reclassification of technical interest income	0.0	0.0	0.0	-0.2	-212.9	-259.8	
Other operating expenses	-8.3	-2.0	-3.2	-2.1	-38.1	-21.6	
Non-technical result	-30.6	12.6	-36.3	-29.7	88.2	145.9	
OPERATING RESULT	-44.1	10.0	-29.9	-33.2	145.8	213.3	
Amortisation and impairment of intangible assets	0.0	0.0	0.0	0.0	-6.0	-4.1	
Finance costs	-33.5	-18.4	13.8	10.3	-33.6	-18.5	
EARNINGS BEFORE TAXES	-77.6	-8.4	-16.1	-23.0	106.2	190.8	
Combined ratio P&C (net)	n/a	n/a	n/a	n/a	96.9%	97.1%	
Cost ratio (net)	n/a	n/a	n/a	n/a	22.5%	20.6%	



P&C business

	UNIQA Austria		UNIQA Inte	UNIQA International		UNIQA Group	
In EURm	6M16	6M15	6M16	6M15	6M16	6M15	
Premiums written (gross)	862.7	847.9	576.5	558.3	1,454.5	1,427.0	
Premiums earned (net)	457.5	444.9	299.3	296.3	1,265.3	1,249.3	
Technical interest income	0.0	0.0	0.0	0.0	0.0	0.0	
Other insurance income	1.4	0.9	5.4	8.3	8.6	10.6	
Insurance benefits	-314.3	-302.4	-180.0	-179.3	-824.0	-821.4	
Operating expenses	-113.6	-113.4	-113.1	-112.3	-401.9	-392.1	
Other technical expenses	-3.4	-11.9	-15.3	-14.5	-17.4	-25.0	
TECHNICAL RESULT	27.7	18.1	-3.7	-1.5	30.6	21.3	
Net investment income	50.7	30.0	20.2	21.2	54.6	60.7	
Other income	2.4	4.0	6.3	5.6	22.5	15.5	
Reclassification of technical interest income	0.0	0.0	0.0	0.0	0.0	0.0	
Other operating expenses	-9.9	-6.8	-6.6	-6.2	-27.5	-18.0	
Non-technical result	43.2	27.2	19.8	20.6	49.7	58.2	
OPERATING RESULT	70.9	45.3	16.1	19.2	80.3	79.6	
Amortisation of goodwill and impairment losses	0.0	0.0	-1.5	-1.5	-1.5	-1.5	
Finance costs	0.0	0.0	-0.8	0.0	-33.5	-18.4	
EARNINGS BEFORE TAX	70.9	45.3	13.8	17.6	45.3	59.7	



Health business

	UNIQA Austria		UNIQA Inte	ernational	Group	
In EURm	6M16	6M15	6M16	6M15	6M16	6M15
Gross premiums written (a)	480.4	463.8	43.0	41.6	523.3	505.4
Net premiums earned (a)	473.3	457.7	38.8	37.4	512.4	495.2
Gross premiums written	480.4	463.8	43.0	41.6	523.3	505.4
Net premiums earned (net)	473.3	457.7	38.8	37.4	512.4	495.2
Technical interest income	38.4	36.5	0.0	0.0	38.4	36.5
Other insurance income	0.3	0.2	0.9	0.8	1.2	0.9
Insurance benefits	-415.5	-388.0	-25.4	-26.6	-436.2	-406.8
Operating expenses	-71.0	-62.7	-16.2	-16.1	-91.6	-80.8
Other technical expenses	-0.3	-3.2	-0.2	-0.3	-0.6	-3.7
TECHNICAL RESULT	25.3	40.5	-2.0	-4.7	23.7	41.4
Net investment income	53.4	87.2	0.5	2.9	40.5	64.4
Other income	0.8	0.1	0.9	0.9	3.2	3.0
Reclassification of technical interest income	-38.4	-36.5	0.0	0.0	-38.4	-36.5
Other operating expenses	-1.4	-0.1	-0.8	-0.7	-2.8	-0.9
Non-technical result	14.4	50.7	0.6	3.0	2.6	30.1
OPERATING RESULT	39.7	91.1	-1.4	-1.7	26.2	71.4
Amortisation and impairment of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0
Finance costs	0.0	0.0	0.0	0.0	-0.1	-0.1
EARNINGS BEFORE TAX	39.7	91.1	-1.4	-1.7	26.2	71.4



Life business

	UNIQA Au	stria	UNIQA International			up
In EURm	6M16	6M15	6M16	6M15	6M16	6M15
Gross premiums written (a)	581.7	864.7	713.3	749.6	1,299.9	1,619.8
Net premiums earned (a)	551.3	837.6	697.3	733.4	1,259.3	1,581.1
Gross premiums written	459.0	730.8	629.8	631.4	1,093.8	1,367.8
Net premiums earned (net)	439.1	711.3	613.9	615.1	1,063.6	1,336.5
Technical interest income	123.2	173.8	51.3	49.2	174.5	223.2
Other insurance income	0.3	0.8	2.0	3.3	2.1	4.2
Insurance benefits	-450.4	-738.2	-570.6	-567.4	-1,031.5	-1,327.0
Operating expenses	-103.4	-119.9	-79.4	-86.2	-191.1	-212.3
Other technical expenses	-10.0	-13.8	-5.4	-7.2	-14.2	-19.9
TECHNICAL RESULT	-1.3	14.0	11.8	6.8	3.4	4.7
Net investment income	176.2	209.0	57.4	60.7	206.3	280.2
Other income	0.5	0.4	11.2	2.7	12.0	3.4
Reclassification of technical interest income	-123.2	-173.8	-51.3	-49.2	-174.5	-223.2
Other operating expenses	-1.4	-0.4	-5.5	-1.5	-7.9	-2.7
Non-technical result	52.1	35.1	11.8	12.7	36.0	57.6
OPERATING RESULT	50.8	49.1	23.6	19.5	39.3	62.3
Amortisation and impairment of intangible assets	-1.4	-0.9	-3.1	-1.7	-4.6	-2.6
Finance costs	-12.9	-10.3	0.0	0.0	0.0	0.0
EARNINGS BEFORE TAX	36.5	37.9	20.4	17.8	34.8	59.7



UNIQA International – country deep dive

in EURm	GWP ^(a) N	Non-life	GWP ^(a) I	Health	GWP ^(a) Life		(GWP ^(a) Total		
	6M16	% to PY	6M16	% to PY	6M16	% to PY	6M16	% to PY	FX adjusted	
Switzerland	0.0	28%	5.9	11%	0.0		5.9	11%	14%	
Italy	100.0	-2%	17.9	2%	535.2	-4%	653.1	-4%	-4%	
Liechtenstein	15.2	8%	0.0		0.0		15.2	8%	6%	
Western Europe (WE)	115.3	-1%	23.8	4%	535.2	-4%	674.3	-4%	-4%	
Czech Republic	90.2	10%	4.3	16%	21.4	0%	115.8	8%	6%	
Hungary	54.0	4%	1.9	-6%	40.1	-9%	96.1	-2%	0%	
Poland	131.8	1%	0.2	-87%	13.8	-31%	145.8	-4%	1%	
Slovakia	43.8	6%	0.2	34%	15.1	4%	59.1	5%	5%	
Central Europe (CE)	319.8	5%	6.6	-7%	90.4	-10%	416.7	1%	3%	
Romania	47.0	30%	0.1	129%	5.4	25%	52.5	29%	32%	
Ukraine	14.4	-24%	3.1	-15%	4.2	-25%	21.7	-23%	-12%	
Eastern Europe (EE)	61.5	11%	3.2	-13%	9.6	-4%	74.3	8%	15%	
Albania	11.4	4%	1.2	6%	2.2	-5%	14.8	3%	1%	
Bosnia-Herzegovina	7.0	20%	0.0		8.1	15%	15.1	17%	17%	
Bulgaria	14.0	-2%	0.0		15.5	13%	29.4	5%	5%	
Croatia	20.8	7%	2.5	6%	17.6	-19%	40.8	-6%	-7%	
Montenegro	4.8	6%	0.3	-3%	0.9	-15%	6.0	2%	2%	
Macedonia	6.1	2%	0.1		0.5	21%	6.8	6%	6%	
Serbia	12.1	-23%	2.5	33%	7.4	1%	22.1	-11%	-10%	
Kosovo	3.9	-20%	2.0	-8%	0.5	-2%	6.4	-15%	-15%	
Southeastern E. (SEE)	80.0	-2%	8.7	10%	52.6	-3%	141.3	-1%	-2%	
Russia	0.0		0.7	432%	25.5	2%	26.2	5%	23%	
Russia (RU)	0.0		0.7	432%	25.5	2%	26.2	5%	23%	
UI Administration	0.0		0.0		0.0		0.0			
UNIQA International	576.5	3%	43.0	3%	713.3	-5%	1,332.8	-1%	0%	

(a) Including savings portion of premiums from unit- and index-linked life insurance



UNIQA International – country deep dive

in EURm	Premiums	earned ^(a)	Net investme	nt income	Combined I	ratio P&C	Cost r	atio	Earnings bef	ore taxes
	6M16	6M15	6M16	6M15	6M16	6M15	6M16	6M15	6M16	6M15
Switzerland	5.5	5.1	0.1	0.1			34.4%	33.9%	1.1	0.2
Italy	587.0	612.2	48.4	45.1	97.6%	92.8%	6.9%	6.7%	14.2	9.4
Liechtenstein	2.0	0.1	0.0	1.3	65.3%	-259.4%	20.5%	-491.1%	0.5	1.7
Western Europe (WE)	594.5	617.4	48.6	46.6	96.3%	91.8%	7.2%	6.8%	15.7	11.3
Czech Republic	75.0	70.4	4.4	3.9	95.6%	96.5%	32.9%	32.0%	7.0	6.5
Hungary	62.8	66.5	2.0	2.1	85.7%	85.3%	29.2%	26.1%	0.3	1.6
Poland	74.5	89.8	8.5	7.1	105.9%	100.6%	35.3%	33.9%	4.8	7.0
Slovakia	40.6	39.2	2.1	2.0	95.0%	97.7%	36.4%	37.0%	3.9	3.2
Central Europe (CE)	252.8	265.9	17.0	15.2	98.1%	97.0%	33.2%	31.9%	16.0	18.3
Romania	30.6	27.1	1.7	1.8	84.4%	104.4%	34.0%	43.9%	-0.4	-2.4
Ukraine	18.0	20.1	4.0	8.2	98.3%	99.8%	67.5%	74.1%	5.2	6.1
Eastern Europe (EE)	48.6	47.2	5.7	10.1	88.7%	102.9%	46.4%	56.8%	4.8	3.7
Albania	13.6	11.8	0.4	0.4	81.4%	85.3%	52.1%	51.0%	2.3	1.7
Bosnia-Herzegovina	12.5	10.9	1.3	1.3	100.9%	102.6%	31.2%	34.9%	0.4	0.4
Bulgaria	22.5	21.2	0.8	0.7	115.4%	110.3%	22.6%	41.7%	0.3	0.2
Croatia	28.8	32.4	3.6	5.9	99.5%	97.6%	35.4%	32.9%	3.0	2.6
Montenegro	4.9	5.1	0.3	0.3	104.7%	102.9%	48.8%	48.7%	-0.1	-0.2
Macedonia	5.4	5.0	0.1	0.2	99.5%	101.4%	47.6%	50.4%	0.3	0.3
Serbia	20.8	19.0	2.7	1.7	82.6%	102.6%	36.5%	42.5%	0.8	0.5
Kosovo	5.3	6.6	0.0	0.0	104.0%	74.2%	50.9%	37.8%	-0.7	0.3
Southeastern E. (SEE)	113.7	112.0	9.2	10.5	95.4%	97.5%	36.5%	40.1%	6.2	5.8
Russia	25.9	24.6	-2.3	1.7	16.1%		22.0%	23.5%	2.2	4.0
Russia (RU)	25.9	24.6	-2.3	1.7	16.1%	N/A	22.0%	23.5%	2.2	4.0
UI Administration	0.0	0.0	-0.2	0.8					-12.1	-9.4
UNIQA International	1,035.4	1,067.0	78.0	84.8	97.9%	98.4%	20.2%	20.1%	32.8	33.8



Accote

Group Balance Sheet

Assets			
EURm	June16	Dec15	
A. Tangible assets	342.1	307.7	11.2%
B. Land and buildings held as financial			
investments	1,324.5	1,392.6	-4.9%
C. Intangible assets	1,475.0	1,472.5	0.2%
D. Shares in associated companies	498.3	514.2	-3.1%
E. Investments	22,361.4	21,392.5	4.5%
F. Investments held on account and at risk			
of life insurance policyholders G. Share of reinsurance in technical	5,084.2	5,226.7	-2.7%
provisions	539.2	549.0	-1.8%
H. Share of reinsurance in technical	000.2	010.0	1.070
provisions held on account and at risk of			
life insurance policyholders	326.8	315.6	3.5%
I. Receivables, including receivables under			
insurance business	853.2	911.5	-6.4%
J. Receivables from income tax	82.9	87.3	-5.0%
K. Deferred tax assets	10.4	9.4	10.6%
L. Liquid funds	839.0	890.1	-5.7%
M. Assets in disposal groups available for			
sale	9.3	9.3	0.0%
Total assets	33,746.4	33,078.4	2.0%

Liabilities			
EURm	June16	Dec15	
A. Total equity	3,292.5	3,174.8	3.7%
I. Shareholder equity	3,267.3	3,152.7	3.6%
B. Subordinated liabilities	1,095.9	1,095.7	0.0%
C. Technical provisions	21,672.3	21,100.1	2.7%
D. Technical provisions held on account and at risk of life insurance policyholders	5,052.9	5,175.4	-2.4%
E. Financial liabilities	37.1	33.6	10.4%
F. Other provisions	767.4	796.4	-3.6%
G. Payables and other liabilities	1,329.1	1,271.6	4.5%
H. Liabilities from income tax	129.6	96.0	35.0%
I. Deferred tax liabilities	369.7	334.7	10.5%
J. Liabilities in disposal groups available for sale	-	-	0.0%
Total equity and liabilities	33,746.4	33,078.4	2.0%

UNIQA Shareholders' equity (excluding minority interest)





Group Income Statement

EURm	1Q15	2Q15	3Q15	4Q15	2Q16	6M15	6M16	Δ уоу
Gross premiums written(a)	1,512.8	1,313.9	1,459.0	1,718.7	1,559.0	3,552.2	3,277.7	-7.7%
Reinsurers' share	-52.4	-42.4	-56.3	-66.9	-48.6	-121.0	-115.5	-4.6%
Change due to premiums earned	41.3	62.6	40.6	-160.8	35.7	-105.7	-125.1	18.4%
Net Premiums Earned(a)	1,501.7	1,334.0	1,443.3	1,491.0	1,546.1	3,325.5	3,037.1	-8.7%
Savings portion included in premiums	-128.4	-107.4	-117.4	-91.0	-104.7	-244.5	-195.7	-20.0%
Premiums Earned	1,373.3	1,226.6	1,325.9	1,400.0	1,441.4	3,081.0	2,841.4	-7.8%
Net Insurance Claims and Benefits	-1,069.3	-957.4	-1,095.0	-1,109.7	-1,181.9	-2,555.2	-2,291.6	-10.3%
Expenditure for claims	-1,022.6	-931.7	-1,207.4	-1,149.2	-1,183.4	-2,489.4	-2,332.5	-6.3%
Change in actuarial reserves	-40.8	-2.1	145.6	51.8	32.3	-8.2	84.1	-1122.4%
Policyholder participation	-5.9	-23.6	-33.3	-12.4	-30.8	-57.6	-43.1	-25.1%
Net Operating Expenses	-349.6	-313.2	-300.2	-341.7	-343.0	-685.2	-684.6	-0.1%
Net Commissions	-185.9	-174.0	-154.3	-183.7	-169.5	-371.1	-353.2	-4.8%
Acquisition related expenses	-58.6	-44.5	-62.7	-60.4	-62.0	-118.9	-122.4	2.9%
Other operating expenses	-105.1	-94.7	-83.2	-97.6	-111.4	-195.2	-209.0	7.1%
Allocated investment income	101.8	151.1	107.6	104.4	108.5	259.8	212.9	-18.1%
other technical result	-14.2	-23.5	10.7	-12.9	-7.4	-32.9	-20.4	-38.2%
INSURANCE TECHNICAL RESULT	42.1	83.6	48.8	40.1	17.6	67.4	57.6	-14.5%
Net Investment Income	168.1	212.7	213.1	125.5	171.0	405.3	296.5	-26.8%
Allocated investment income	-101.8	-151.1	-107.6	-104.4	-108.5	-259.8	-212.9	-18.1%
other non-technical result	0.2	-18.1	-0.7	-0.7	3.2	0.3	2.5	634.7%
OPERATING RESULT	108.5	127.1	153.7	60.5	83.3	213.3	143.8	-32.6%
Amortisation of goodwill	-2.4	-1.2	-15.8	-1.9	-2.1	-4.1	-4.0	-0.8%
Financing costs	-9.3	-14.8	-17.0	-16.9	-16.6	-18.5	-33.6	81.8%
EARNINGS BEFORE TAX	96.8	111.1	121.0	41.6	64.6	190.8	106.2	-44.3%

(a) Including savings portion of premiums from unit- and index-linked life insurance









Appendix: Additional Information

Asset Management

Shareholder Information



Fixed income portfolio







By segment







Fixed income portfolio Government and government related



Fixed income portfolio Corporates including financials



UNIQA



Fixed income portfolio Corporate thereof financials





Fixed income portfolio Covered bonds





FX rates

Foreign currency		6M15	6M16	Dec14	Dec 15
Czech koruna	CZK	27.253	27.131	27.735	27.023
Swiss franc	CHF	1.041	1.087	1.202	1.084
Hungarian forint	HUF	314.930	317.060	315.540	315.980
Croatian kuna	HRK	7.595	7.528	7.658	7.638
Polish zloty	PLN	4.191	4.436	4.273	4.264
Romanian Leu	RON	4.473	4.523	4.483	4.524
Bosnia-Herzegovina convertible mark	BAM	1.956	1.956	1.956	1.956
Bulgarian lev	BGN	1.956	1.956	1.956	1.956
Ukrainia hryvnia	UAH	23.688	27.577	19.149	26.122
Serbian dinar	RSD	120.365	123.411	121.350	121.584
Albanian lek	ALL	140.200	137.300	139.870	136.910
Russian ruble	RUB	62.355	71.520	72.337	80.674
Macedonian denar	MKD	61.581	61.619	61.422	61.387









UNIQA Investor Relations



Shareholder structure

Current shareholder structure

Free float geographic distribution





Shareholder information and contacts

Dividend per share / Pay out ratio



General information

UNIQA Insurance Group AG

Listed on the Vienna Stock Exchange since 1999

309m common shares

ISIN: AT0000821103

•	Bloomberg:	UQA AV
•	Reuters:	UNIQ.VI

• Vienna Stock Exchange: UQA

Contact details

Investor Relations Michael Oplustil, Stefan Glinz, Tiana Majstorovic Untere Donaustrasse 21, 1029 Vienna Phone.: (+43) 1 21175-3773

E-mail: investor.relations@uniqa.at



•This Presentation is being provided for information purposes to selected recipients only and does not constitute or form part of, and should not be construed as an offer or invitation or recommendation to, purchase or sell or subscribe for, or any solicitation of any offer to purchase or subscribe for any securities in UNIQA Insurance Group AG, a stock Corporation organised under Austrian law (the "Company"), in any jurisdiction. Neither the Presentation, nor any part of it nor anything contained or referred to in it, nor the fact of its distribution, should form the basis of or be relied on, in connection with, or act as an inducement in relation to, a decision to purchase or subscribe for or enter into any contract or make any other commitment whatsoever in relation to any such securities.

•The information contained in this Presentation has been provided by the Company and has not been verified independently. Unless otherwise stated, the Company is the source of information.

•No reliance may be placed for any purpose whatsoever on the information or opinions contained in the Presentation or on its completeness, accuracy of fairness. No representation or warranty, express or implied, is made or given by or on behalf of the Company or any of its respective directors, officers, employees, agents or advisers as to the accuracy, completeness or fairness of the information or opinions contained in the Presentation and no responsibility or liability is accepted by any of them for any such information or opinions. In particular, no representation or warranty is given as to the achievement or reasonableness of, and no reliance should be placed on any projections, targets, estimates or forecasts contained in this Presentation and nothing in this Presentation is or should be relied on as a promise or representation as to the future.

•This Presentation contains forward-looking statements based on the currently held beliefs and assumptions of the management of the Company, which are expressed in good faith and, in their opinion, reasonable. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance, or achievements of the Company, or industry results, to differ materially from the results, financial condition, performance or achievements. Given these risks, uncertainties and other factors, recipients of this document are cautioned not to place undue reliance on these forward-looking statements.

•All features in this Presentation are current at the time of publication but may be subject to change in the future. The Company disclaims any obligation to update or revise any statements, in particular forward-looking statements, to reflect future events or developments.

•Statements contained in this Presentation regarding past events or performance should not be taken as a guarantee of future events or performance.

Prospective recipients should not treat the contents of this Presentation as advice relating to legal, taxation or investment matters, and are to make their own assessments concerning such matters and other consequences of a potential investment in the Company and its securities, including the merits of investing and related risks.

In receiving any information relating to the Company (whether in written or oral form), including information in this Presentation, you will be deemed to have represented and agreed for the benefit of the Company (i) that you will only use such information for the purposes of discussions with the Company, (ii) to hold such information in strict confidence and not to disclose it (or any discussions with the Company) to any person, except as may be required by law, regulation or court order, (iii) not to reproduce or distribute (in whole or in part, directly or indirectly) any such information, (iv) that you are permitted, in accordance with all applicable laws, to receive such information, and (v) that you are solely responsible for your own assessment of the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the Company's business.